

**Case Study Oriented  
Set of Six Courses for PPPs in Roads & Highways  
between April' 2016 to June'2016 (Based on UN recommended curriculum)  
with Special Session with International Experts**

**Conducted by Centre of Excellence for PPP Projects in Roads & Highways, formed jointly by United Nations  
Economic Commission for Europe & CIDC**

You are aware of the plans of Government of India for the infrastructure sector of India. The plans incorporate infusion of substantial private-sector contributions, to enable which PPP projects assume vital significance and importance.

The United Nations has targeted the development of specific systems and procedures to be followed by member countries in such projects. **Centre of Excellence for PPPs in Roads & Highways has been formed jointly by United Nations Economic Commission for Europe (UNECE), [Construction Industry Development Council \(CIDC\)](#) and leading organisations involved in PPPs in India.** The Centre proposes to launch case study oriented set of six courses for middle and higher level executives of all stakeholders like employers, concessionaires, consultants, contractors and financiers involved in PPPs. The courses have been designed by UNECE and adapted to suit Indian needs to enable the concerned personnel to build capacities and mitigate risks. First round of these courses has successfully been conducted between May'2015 to August'2015 in which delegates from Niti Aayog, UP State Govt. Deptt. , banks, PSUs, PWD Karnataka, Industry and academia actively participated.

**Courses:**

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|---|--|
| 1. Introduction to Public-Private Partnerships  | - 2 <sup>nd</sup> April, 2016 (9.30 AM to 6 PM)**  |
| 2. Good governance in Public-Private Partnerships   | - 16 <sup>th</sup> April, 2016 (9.30 AM to 6 PM)** |
| 3. Risks in Public-Private Partnerships   | - 7 <sup>th</sup> May, 2016 (9.30 AM to 6 PM)**    |
| 4. Running an Effective PPP Procurement - What are the Key stages in PPP Procurement?   | - 21 <sup>st</sup> May, 2016 (9.30 AM to 6 PM)**   |
| 5. An Overview of Issue related to Public-Private Partnerships and Sustainable Development - How can PPPs deliver sustainability? | - 4 <sup>th</sup> June, 2016 (9.30 AM to 6 PM)**   |
| 6. A Guide to the preparation of an outline Business case   | - 18 <sup>th</sup> June, 2016 (9.30 AM to 6 PM)**  |

>>> In all modules, glimpses of other modules shall be incorporated. The courses are replete with analysed Case studies, many from India.

*\*\*Dates subject to change*

Please **download Registration Form** for other details.

You are requested to nominate your officers for this course and avail of this opportunity and become better equipped to handle PPPs. Kindly send nominations along with the fees by way of cheque/draft favouring "Construction Industry Development Council", at an early date, enabling us to make arrangements accordingly.

For any further query or in case you wish to have the courses conducted in-house, you may please contact undersigned or Ms. Adesh Kumari on +919999935755 or email at [uneceindia@gmail.com](mailto:uneceindia@gmail.com). Please Register early. Limited seats available.

**Sunil Mahajan  
Addl. Director General, CIDC  
+91 9711106001**

**Case Study Oriented Courses for PPPs in Roads & Highways  
between April' 2016 to June'2016 (Supported by UNECE)  
Venue: India Habitat Centre, Lodhi Road, New Delhi- 110 003**

**REGISTRATION FORM**

Name : \_\_\_\_\_  
Designation : \_\_\_\_\_  
Organization : \_\_\_\_\_  
Mailing Address : \_\_\_\_\_  
\_\_\_\_\_  
City : \_\_\_\_\_ Pin : \_\_\_\_\_  
Telephone : (Off) \_\_\_\_\_ (Res) \_\_\_\_\_  
Fax : \_\_\_\_\_ Mob.: \_\_\_\_\_  
E-mail : \_\_\_\_\_

**Registration Fee \***

- a) For any 1 module : Rs.15,000/- plus Service Tax @14.5%, per participant, payable in advance  
b) For any 3 modules : Rs.40,000/- plus Service Tax @14.5%, per participant, payable in advance  
(by one person)  
c) For entire package : Rs.75,000/- plus Service Tax @14.5%, per participant, payable in advance  
(by one person)

Further 10% discount for multiple registration\* from same organization for any or all courses . Fees is non-refundable but change of nomination is allowed.

The delegate fees will include cost of course material, Tea & Snacks / Lunch and Participation Certificate.

**Courses Schedule**

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|--|--|
| 1. Introduction to Public-Private Partnerships   | - 2 <sup>nd</sup> April, 2016 (9.30 AM to 6 PM)**  |
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Enclosed herewith Account Payee / Crossed Cheque / Demand Draft for a Sum of Rs. \_\_\_\_\_ Cheque/ Demand Draft No. \_\_\_\_\_ Dated \_\_\_\_\_ drawn in favour of "**Construction Industry Development Council**" payable at New Delhi.

or

**NEFT/ RTGS :** *In case of NEFT/ RTGS payments please do ensure receipt of payment and confirm nomination by sending an email a copy of bank advice; otherwise there may be difficulty in linking it to your candidature.*

**REQUIRED BANKING DETAILS:**

Beneficiary name : Construction Industry Development Council  
Bank Name : The Federal Bank Limited  
Account No. : 13020100120032  
MICR Code : 110049005  
IFSC RTGS Code : FDRL0001302  
Branch Add. : Satkar Building, 79-80, Nehru Place, New Delhi - 19  
PAN/ Service Tax No. : AAATC4750F/ AAATC4750FST001

Date: \_\_\_\_\_ Signature \_\_\_\_\_  
(Photocopies of the form may be used for more delegates)

\* **Multiple registration discount applies for an organisation which sponsors (a) Minimum 4 persons AND (b) Those nominees are registered for a total of minimum 12 modules**

\*\***Dates & Venue are subject to change**

# **TRAINING MODULE 1**

## **INTRODUCTION TO PUBLIC-PRIVATE PARTNERSHIPS**

### **INTRODUCTION TO PPPs: CAN PUBLIC PRIVATE PARTNERSHIPS IMPROVE INFRASTRUCTURE AND DELIVER BETTER PUBLIC SERVICES?**

This training module aims to provide a basic understanding of:

- Introduction to Public Private Partnerships (PPP)
- Good Governance in PPPs
- Funding PPPs
- Developing an Outline Business Case
- Public Procurement of PPP projects
- Risks in PPPs
- Sustainable Development
- Political influence on the PPP process
- Key Lessons and Recommendations
- Case Studies

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Glimpses of Module 2, 3, 4, 5 & 6

# TRAINING MODULE 2

## GOOD GOVERNANCE IN PUBLIC PRIVATE PARTNERSHIPS

### **GOOD GOVERNANCE IN PUBLIC PRIVATE PARTNERSHIPS Learning Outcomes:**

The objective of this module is to provide an understanding of the key governance principles and how their use and development can lead to the successful implementation of Public Private partnerships.

This module discusses the following issues:

- The range of PPPs.
- Development of the institutions, procedures and processes necessary for good governance
- UNECE 7 Principles of good governance.
- Governance challenges
- Case Studies

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Glimpses of Module 1, 3, 4, 5 & 6

# TRAINING MODULE 3

## RISKS IN PUBLIC-PRIVATE PARTNERSHIPS

### Learning Outcomes

This module aims to provide a basic understanding of:

- **Types of Risk in PPPs**
- **Risk Identification**
  - Identify risks early on in the project planning phase.
  - Consider risks arising at different stages during the lifetime of the project.
  - Consider the likelihood of the risk arising and its impact on the project
- **Risk Allocation**
  - Allocate the risk to the party best able to manage it
  - Prepare a risk matrix to set out the allocation of key risks.
  - Be prepared to review the allocation of risk during the life of the project
  - Avoid over transfer of risk which may affect the financial viability of the project
- **Risk Mitigation**
  - Consider different mitigation strategies
  - Review mitigation strategies throughout the life of the project

The module will also include exercises on:

Project risk identification

Project risk allocation

Developing a project risk matrix.

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Glimpses of Module 1, 2, 4, 5 & 6

# TRAINING MODULE 4

## RUNNING AN EFFECTIVE PPP PROCUREMENT

### What are the Key stages in PPP Procurement?

#### Learning Outcomes

This module aims to provide a basic understanding of the key stages and principles for running an effective PPP procurement.

- How Authorities can generate and maximise market interest in their PPP project;
- The key stages of a typical PPP procurement process;
- Key issues Authorities should consider at each stage of the process;
- How Authorities can get the best outcome from each stage of the process;
- How to avoid common procurement "pitfalls".

The module will also include exercises on:

Developing a pre-procurement Soft Market Test

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Glimpses of Module 1, 2, 3, 5 & 6

# TRAINING MODULE 5

## AN OVERVIEW OF ISSUES RELATED TO PUBLIC-PRIVATE PARTNERSHIPS AND SUSTAINABLE DEVELOPMENT

### How can PPPs deliver sustainability?

#### Learning Outcomes

The purpose of this module is to:

- identify broader sustainable development issues;
- discuss how sustainability criteria can enhance the success of PPPs;
- identify how to set award criteria to reward bids that include sustainability;
- outline how sustainability goals can be translated into measurable specifications on the PPP contract;
- Emphasise the importance of monitoring and evaluation; and
- Provide project experience where Sustainable Development projects are delivered through PPPs.

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Glimpses of Module 1, 2, 3, 4 & 6

# TRAINING MODULE 6

## A GUIDE TO THE PREPARATION OF AN OUTLINE BUSINESS CASE

### Learning outcomes

The objective of this module is to provide a comprehensive picture of the issues that need to be addressed before a PPP project can be successfully launched on the market and how these issues should be addressed.

The module sets out a simple, 10 step guide, to project appraisal. Although the material will describe techniques for the appraisal of core, economic infrastructure projects such as roads, railways, or airports, it can also be applied to social infrastructure such as schools, hospitals, prisons and green energy projects where the economic benefits may be harder to quantify and more long-term.

In particular, this module will discuss the issues involved in the preparation of a PPP 'outline business case' document. The preparation of this document, following the required analysis, is a discipline that enables an assessment to be made by an Authority as to whether the project is sufficiently well developed to ensure a strong competitive market response that meets the Authority's requirements. This module will deal with the following issues regarding the objectives of the project and how these are addressed in, or impact on, the "outline business case" documentation:

- What is an Outline Business Case (OBC):
- Project life cycle;
- Economic Appraisal
- Key stages in Project Appraisal;
- Project Governance and Project Resources;

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Glimpses of Module 1, 2, 3, 4 & 5